



KARTHIK CONSULTING

Beyond the expected

Corporate Capabilities

Karthik Balasubramanian PMP, CISSP

Karthik Consulting, LLC

CMMI-DEV Level 3 Certified

ISO 9001, 27001, 20000-1 Certified

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KARTHIK CONSULTING
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Corporate Capabilities Overview

About Us

Karthik Consulting was founded in 2008 to be a reliable and trusted advisor to our customers, providing independent and unbiased recommendations and solutions that mitigate risk and help solve their IT problems. We bring the innovation, passion, and agility of the commercial IT industry to meet the unique challenges of the government.

We are a DOD Cleared Facility with a DCAA-approved accounting system.

Prime Contract Vehicles

- GSA 8(a) STARS II*
- GSA IT-70 (SINs 132-51; 40; 45)
- GSA PSS
- CIO-SP3* 8a & SB
- OASIS Pool* 1 & 3
- Air Force SBEAS (via JV)
- Army RS3
- Navy Seaport-NexGen
- FAA eFAST



Agile Software Development

- Legacy Application Modernization
- Systems Integration
- Cloud Based Development
- Application Lifecycle Management (ALM)
- Waterfall to Agile Transition
- Agile DevOps
- Content Management Systems
- Agile at Enterprise Scale
- Prototyping



Cyber Security

- Risk/Vulnerability Assessment
- Certification & Accreditation (C&A)
- Cloud Security Review
- FISCAM/FISMA Audit Support
- RMF (NIST 800-53, CSF)
- Application Security
- FedRAMP CSP/3PAO Audit
- Security Control Assessment-Validation (SCA-V)



IT – Operations and Maintenance

- Datacenter Operations
- Virtualization
- Public Key Infrastructure (PKI)
- SIPR/NIPR Network Administration
- Network Operation Center
- High Availability
- Database Administration
- Enterprise Data Warehouse
- Audio/Visual support
- Enterprise Help Desk



Program/Project Management

- Setup & Operate PMO
- Independent Verification & Validation (IV&V)
- Contracts & Grants Management
- Financial Management
- S&T Program Management
- Risk Management
- Acquisition Support
- Knowledge Management
- Configuration Management

Primary NAICS Codes

- 541511 – Custom Computer Programming Services
- 541512 – Computer Systems Design Services
- 541330 – Engineering Services
- 541990 – All other Professional, Scientific and Technical services

Socio-Economic Certifications

- Small Disadvantaged Business (SDB)
- Minority Owned Business





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Why Us?

- Validated Federal, IC, and Commercial Cyber, System and Software engineering experience
 - Design, develop, operate and maintain official DoD Navy Defense Business Systems (DBS) obtaining ATO
 - O&M of large DoD/Army network (NIPR/SIPR, SCIF) and systems obtaining ATO
- Cloud Agile DevSecOps
 - Joint Artificial Intelligence Center (JAIC) (*STARS II prime task order win*)
 - Air Force Defensive Cyber Operations – Space (DCO-S) (*OASIS Pool 1 prime task order win*)
- Cybersecurity experience
 - Navy NAVFAC Technology Risk Assessment Services (TRAS) (*GSA IT-70 HACS SIN prime task order win*)
 - DHS TSA – A&A/GRC/SIVM
- Unmatched FedRAMP Cloud System Audit, Assessment experience
 - **“Auditor of Auditors”** since inception of the 3PAO program





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Why Us?

- System/Software Engineering Experience
 - Design, develop, operate & maintain federal enterprise networks and DBS
- FedRAMP, RMF/FISMA A&A/GRC Experience
 - FedRAMP Audits
 - Obtain and maintain DoD RMF based ATOs
 - FISCAM Audits
- Risk & Vulnerability Management/Cloud Security Engineering Experience
 - Maintain ATO for mission critical DoD networks and systems
 - Perform security scans, static/dynamic code analysis, penetration testing
 - Develop new hybrid/multi-cloud systems
 - Modernize and migrate to cloud





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Why Us?

- Mature Corporate Processes
 - CMMI-DEV Level 3
 - ISO 9001, ISO 27001 & ISO 20000-1 Certified
- Deep Corporate Reach Back
- Several choices of Best-in-Class Contract Vehicles as prime contractor
- Excellent CPARs
- DCAA approved accounting system





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KC Prime IDIQ/GWAC Contracts

IDIQ/GWAC	Contract #	# of Vendors	PoP End Date	Value	KC Designation
GSA STARS II*	GS00Q17GWD2287	~2000	8/30/2021	\$22B	8(a)
GSA IT-70 * (132-51, 40, and 45 SINs)	47QTCA18D00DJ	~3500	6/5/2023		8(a), SB
GSA PSS (aka MOBIS)	47QRAA20D004F	~1000	1/16/2025	\$1B	SB
GSA OASIS Pool 1*	47QRAD20D1087	190	12/19/2024	\$15B	SB
GSA OASIS Pool 3*	47QRAD20D3086	150	12/19/2024	\$15B	SB
NIH CIO-SP3 8(a)*	75N98119D00062	~200	6/29/2022	\$20B	8(a)
NIH CIO-SP3 SB*	75N98120D00023	~250	7/14/2022	\$20B	SB
Navy Seaport-e	N00178-10-D-6130	~3000	4/4/2020	\$97.5B	8(a), SB
Navy Seaport-NxGen	N0017819D7946	~2000	12/2/2028	\$10B	SB
Army RS3	W15P7T-19-D-0069	~200	5/14/2027	\$37.4B	SB
FAA eFAST	DTFAWA17A-00020	~500	9/30/2024	\$7.4B	8(a), SB
Air Force SBEAS (via MAS JV)	FA8771-20-D-0011	20	12/18/2029	\$13.4B	SB

* “Best-in-class” contract vehicle

